

# Table of Contents

01

Introduction

The context for Society Says

02

Methodology

03

Societal Themes

Pulse check on major themes in society and how consumers rate them in their daily life

04

Meaningful Media Channels

Exploring the most trusted media channels and those delivering across personal benefits & meaningful content

05

Advertiser & Publisher Responsibilities

What consumers expect from the industry

06

**Key Takeaways** 



# "Culture drives expectations and beliefs.

Expectations and beliefs drive behaviours.
Behaviours drive habits and habits create the future."

JON GORDON

# The world changed in 2020

2020 Omnibus study to better understand consumers expectations of media amid turbulent times



ATTITUDES TOWARDS MEANINGFUL MEDIA
A GLOBAL REPORT

13<sup>th</sup> November 2020 Wave 1











## Trust, transparency and social impact for media rose in importance

01

Consumers expect media publishers to support social issues

02

People are more likely to consume media from values-driven publishers

03

Fact checked and verified content from publishers is a must

04

Advertisers have a responsibility to act with social impact in mind

05

Good use of data by advertisers is top concern for consumers

06

TV remains the most meaningful and preferred media channel



#### Support for the greater good became a growing trend



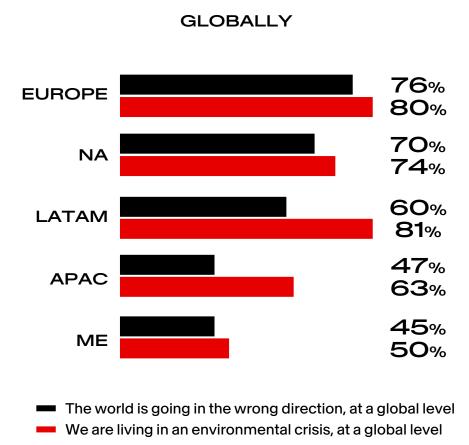


brands must act now for the good of society and the planet\*

#### In 2023, people still felt the effects of the unstable backdrop in their daily lives











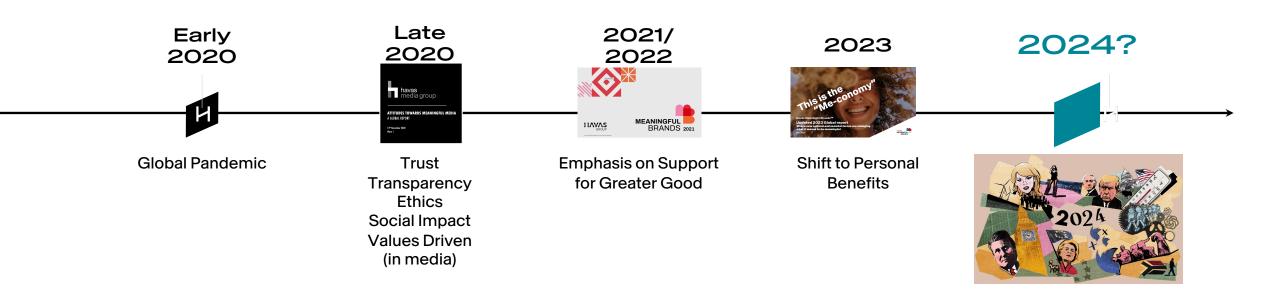
# However, there was a shift in priorities: consumers wanted brands to deliver more for them personally

		$\bigcirc$		
	FUNCTIONAL	PERSONAL	COLLECTIVE	
Average contribution to meaningfulness	33%	33%	33%	
Contribution to meaningfulness in the "Me-conomy"	32%	36%	32%	

+57% Brands that deliver on PERSONAL benefits score better than the average brand



# In 2024, how does this SHIFT TO FOCUS ON SELF manifest itself?







has had on people's priorities, expectations, and media consumption since the global pandemic, coupled with the recent shift in demand for more focus on tangible, personal benefits, got us curious on how this manifests in 2024.

#### We wanted to know:



#### Societal Themes

How does the shift for a desire to focus on more personal benefits manifest across current societal topics?



#### Media Channels

How do media channels deliver against the personal benefits people seek and what channels are considered most meaningful?



## Advertiser and Publisher Responsibility

What matters most to people when it comes to media?

## Methodology

#### **METHOD**

Quantitative 15-minute online survey conducted between 03/27/24 and 04/10/24 by Havas' global third-party panel partner leveraging their 1st party panel across 6 markets with 1000+ interviews per market.

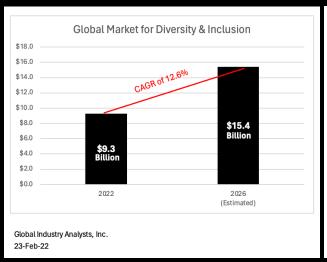
#### TARGET AUDIENCE

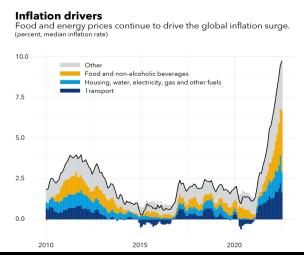
Full representation of society – respondents aged 18 – 65+. Balanced representation across gender and generations.

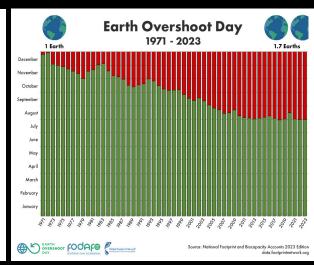
### COUNTRY SAMPLE SIZE 1014 2051\* 1034 1011 1010 1042

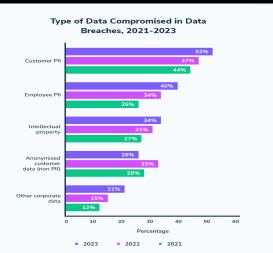


# The world in 2024: familiar cultural themes persist, some have intensified

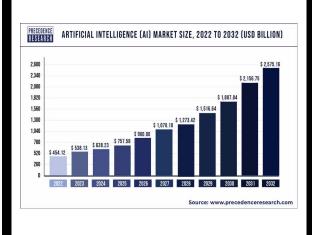


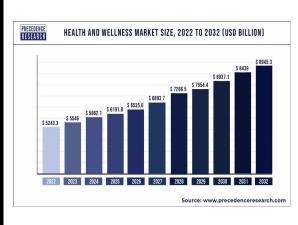






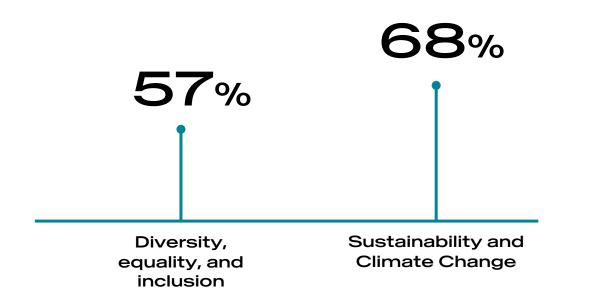






#### PREFERENCE: TWO OPPOSING VIEWS

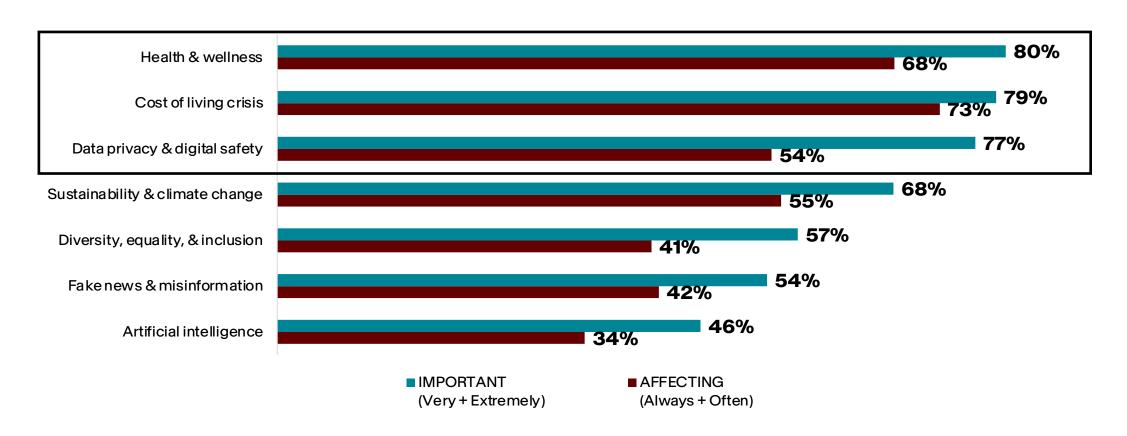






#### However, societal issues that directly impact citizens on a personal level take precedence

How Important are the following societal topics and how often do they affect your day-to-day life?





### Health & Wellness

Society leans towards authentic and natural depiction in a grounded world











13% - Perfectionis <mark>m</mark>
-----------------------------------

44% - Real/Raw

43%

45%

18-24	14%	53%
25-34	13%	55%
35-44	12%	54%
45-54	12%	51%
55-64	14%	47%
65+	14%	47%
France ()	11%	52%
Germany 🛑	11%	57%
India 💿	13%	63%
Mexico 📵	14%	48%

14%

17%

<b>29%</b> - Con	
Conr	nected

18-24

25-34

35-44

31% - Off the Grid

34%

34%

35%

45-54	30%	29%
55-64	28%	27%
65+	29%	26%
France ()	17%	48%
Germany =	31%	20%
India 💿	29%	40%
Mexico 📵	34%	25%
Spain 📀	30%	23%
USA 👙	30%	30%

29%

28%

27%

47% - Physical World	23% - Virtual World
----------------------	---------------------

18-24	37%	33%
25-34	38%	33%
35-44	40%	30%
45-54	48%	21%
55-64	59%	13%
65+	60%	10%
France ()	54%	19%
Germany	52%	15%
India 🌼	35%	41%
Mexico 📵	39%	27%
Spain 📀	48%	18%
USA 👛	53%	21%



Spain

USA

### **Cost of Living Crisis**

Society prefers future stability with owned assets, but will not sacrifice quality





20% - Live in the moment future 42% - Plan for the

18-24 42% 21% 25-34 18% 47% 35-44 45% 19% 45-54 21% 42% 55-64 23% 36% 65+ 22% 38% France () 20% 41% Germany = 26% 31% India 17% 54% (3) 19% 48% Mexico 24% 32% Spain USA 16% 44%



**16%** - Low Cost

USA

**\_** 



49% - Quality

46%

18-24 51% 13% 25-34 14% 56% 35-44 14% 53% 45-54 16% 49% 55-64 18% 43% 65+ 44% 22% 20% 42% France Germany = 22% 34% India 7% 70% 14% 57% Mexico 13% 47% Spain

20%





27% - Renting/

<b>44 76</b> - Owning		Sharing
18-24	40%	32%
25-34	39%	34%
35-44	42%	31%
45-54	45%	25%
55-64	49%	19%
65+	49%	17%
France ()	40%	23%
Germany 🛑	46%	20%
India 🏻 🎱	34%	43%
Mexico 📵	46%	29%
Spain 🧧	48%	21%
USA 👙	49%	23%



## Data Privacy & Digital Safety

Society leans towards privacy and is still warming up to Al





18%

21%

49% - Human Touch		<b>4%</b> - Artificial telligence
18-24	38%	34%
25-34	39%	33%
35-44	41%	30%
45-54	52%	23%
55-64	62%	13%
65+	64%	12%
France ()	50%	21%
Germany 🛑	63%	14%
India 🍳	31%	44%
Mexico 📵	45%	26%

54%

53%

Spain

USA





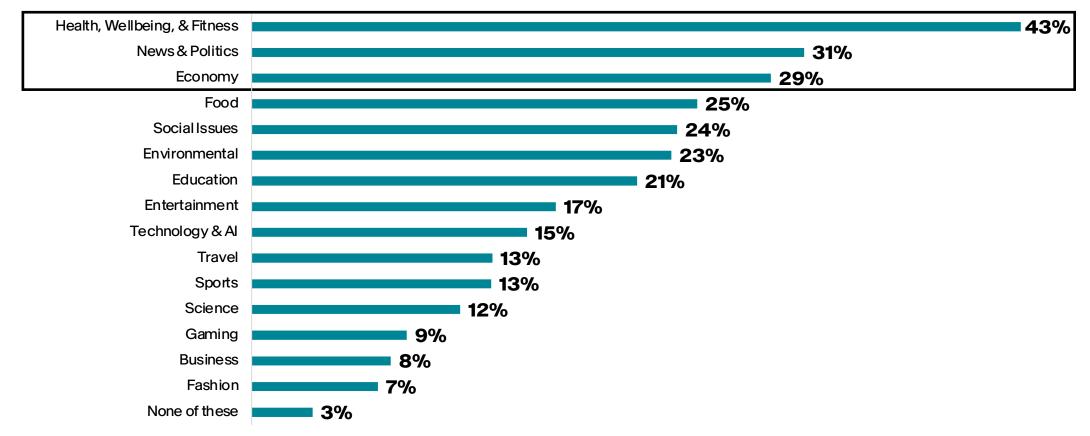
48% - Data Privacy	<b>27%</b> - Value Exchange (personalization)

18-24	40%	35%
25-34	43%	33%
35-44	42%	32%_
45-54	50%	25%
55-64	57%	20%
65+	57%	20%
France ()	46%	25%
Germany =	51%	18%
India 💿	38%	44%
Mexico 📵	50%	28%
Spain 🧧	51%	24%
USA 👛	53%	25%



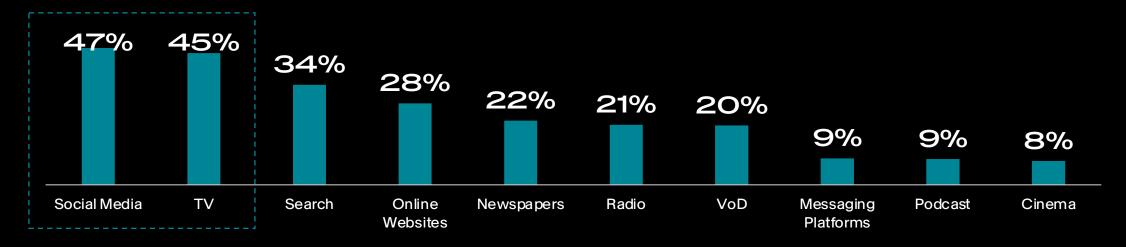
# Topics that people keep up with the most such as news, health, and the economy are also driven by what personally impacts their daily lives

Which of the following topics do you tend to keep up with / engage with the most?





#### Even the media channels ranked most meaningful deliver the most personal benefits



Top 3 channels delivering on the following PERSONAL benefits:

	Simplifies	Connects	Happiness	Self Expression	Escape	New Ideas
#1	Search	Social Media	Social Media	Social Media	Social Media	Social Media
#2	Social Media	Messaging Platforms	TV	None	TV	Search
#3	Online Websites	Other Mobile Apps	None	Messaging Platforms	Video on Demand	Online Websites

Top 3 channels delivering on meaningful content:

Entertain	Educational	Informs	Engaging
TV	Search	TV	Social Media
Social Media	Online Websites	Social Media	TV
Video on Demand	Social Media	Newspaper	None



## Media Channel Delivery

Social media scored especially high overall for the younger generations

#### Top media channels delivering on the following personal benefits and meaningful content:

	First Position					
	18-24	25-34	35-44	45-54	55-64	65+
Simplify	Social Media	Social Media	Social Media	Search	Search	Search
Connecting	Social Media	Social Media	Social Media	Social Media	Social Media	Social Media
Happiness	Social Media	Social Media	Social Media	Social Media	None	None
Self Expression	Social Media	Social Media	Social Media	Social Media	Social Media	None
Escape	Social Media	Social Media	Social Media	Social Media	TV	TV
New Ideas	Social Media	Social Media	Social Media	Social Media	Search	Online Websites
Entertain	Social Media	Social Media	Social Media	TV	TV	TV
Educational	Search	Search	Search	Search	Search	Search
Informs	Social Media	Social Media	Social Media	TV	TV	TV
Engaging Advertising	Social Media	Social Media	Social Media	Social Media	TV	None

1	Second Position							
	18-24	25-34	35-44	45-54	55-64	65+		
	Search	Search	Search	Social Media	Online Websites	None		
	Messaging Platforms	Messaging Platforms	Messaging Platforms	Messaging Platforms	Messaging Platforms	Messaging Platforms		
	VoD	VoD	VoD	VoD	TV	TV		
	Messaging Platforms	None	None	None	None	Social Media		
	VoD	VoD	VoD	TV	VoD	Social Media		
	Search	Search	Search	Search	Social Media	Search		

VoD	VoD	VoD	Social Media	VoD	Social Media
Social Media	Online Websites	Online Websites	Online Websites	Online Websites	Online Websites
TV	TV	TV	Social Media	Radio	Radio
TV	TV	TV	TV	None	TV



# In general, people prefer a digital, future-leaning society

#### PREFERENCE: TWO OPPOSING VIEWS









**19%** - Traditional M<mark>edia</mark>

**45%** - New Age/ Digital Media





25% - Sustainable Practices

**39%** - Technological Advances



# However, the demand for more rigor around trust, ethics, and honesty in the mediascape endures

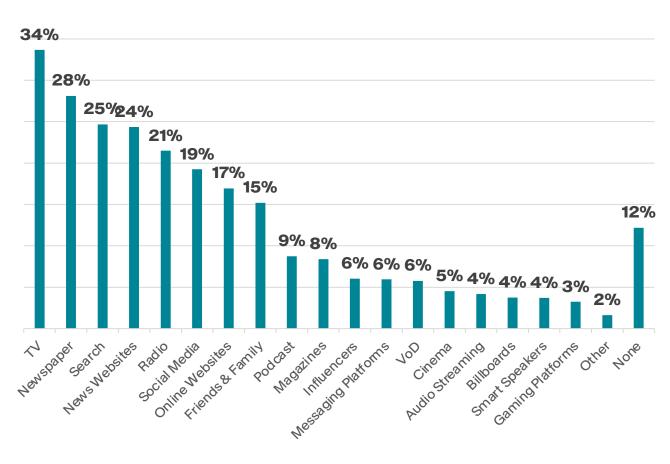


TOP WORDS USED TO EXPRESS EXPECTATIONS FROM ADVERTISERS/ADVERTISEMENT TODAY?



factually correct

### CHANNEL MOST TRUSTED FOR FACTUALLY CORRECT INFORMATION





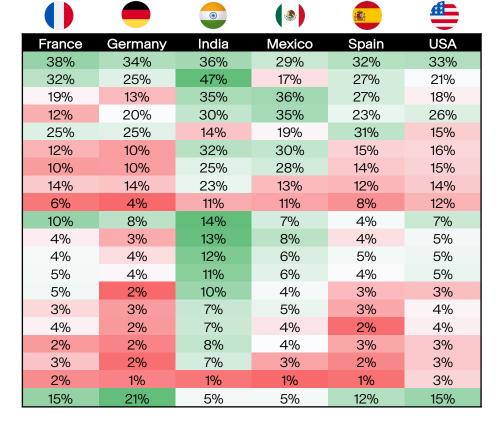
channel

## Trustworthy Media Channels

Older cohorts prioritize TV, while younger generations lean towards traditional channels but are more dispersed in the media they trust

What channel do you trust most for factually correct information?

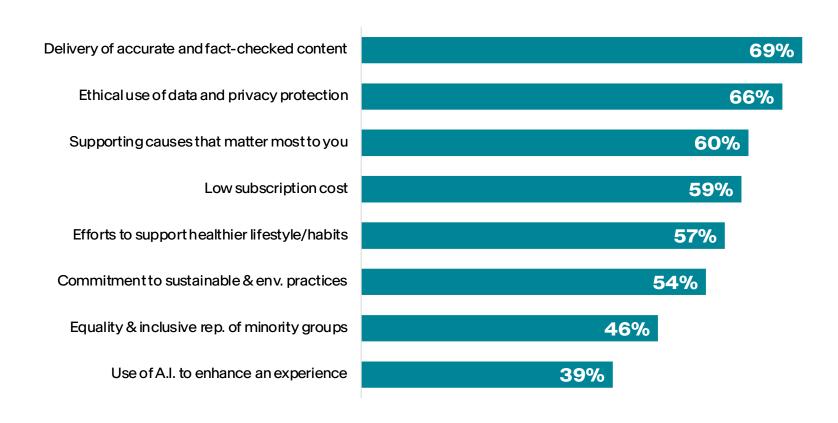
Channel	Global	18-24	25-34	35-44	45-54	55-64	65+
TV	34%	26%	30%	31%	35%	39%	40%
Newspaper	28%	27%	25%	28%	30%	30%	29%
Search	25%	26%	29%	25%	24%	23%	21%
News Websites	24%	23%	26%	25%	25%	24%	23%
Radio	21%	15%	17%	19%	24%	28%	25%
Social Media	19%	24%	26%	23%	19%	12%	11%
Online Websites	17%	17%	19%	21%	16%	13%	15%
Friends & Family	15%	15%	14%	17%	15%	14%	17%
Podcast	9%	11%	12%	10%	8%	7%	4%
Magazines	8%	9%	10%	8%	8%	8%	8%
Influencers	6%	8%	9%	8%	5%	3%	2%
Messaging Platforms	6%	7%	8%	7%	6%	4%	3%
Video on Demand	6%	8%	9%	9%	5%	2%	2%
Cinema	5%	7%	7%	5%	5%	2%	1%
Audio Streaming	4%	6%	7%	6%	4%	2%	1%
Billboards	4%	7%	6%	5%	3%	1%	1%
Smart Speakers	4%	6%	6%	5%	3%	2%	0%
Gaming Platforms	3%	5%	6%	4%	3%	1%	0%
Other	2%	1%	1%	1%	2%	2%	3%
None	12%	9%	10%	10%	13%	16%	15%





# Media Publishers support of accurate content & safeguarded data remain top concerns

#### Consumer will consume content if publishers' support:





### Publishers Support

25-3/1 35-//

Older audiences tend to expect less support from publishers, especially against equality and Artificial Intelligence

How likely are you to choose what you consume based on publisher's support or use of the following?

Below represent scale 4 & 5 (it strongly affects my decision)













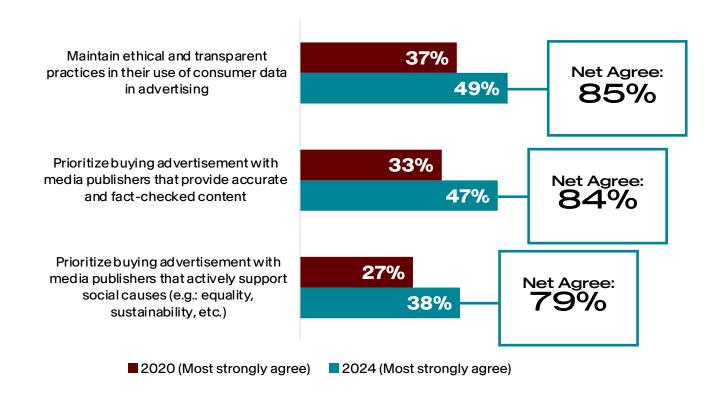
	Global
Delivery of <b>accurate and</b> <b>fact-checked</b> content	69%
Ethical use of <b>data</b> and privacy protection	66%
Supporting causes that matter most to you	60%
Low subscription cost	59%
Efforts to support <b>healthier</b> <b>lifestyle/habits</b>	57%
Commitment to <b>sustainable</b> and environmental practices	54%
<b>Equality</b> for and inclusive representation of minority and marginalized groups	46%
Use of <b>Artificial Intelligence</b> to enhance an experience	39%

18-24	25-34	35-44	45-54	55-64	65+
69%	69%	68%	70%	6x6%	69%
64%	68%	67%	67%	64%	62%
63%	63%	62%	61%	56%	55%
62%	63%	62%	61%	55%	51%
59%	62%	62%	58%	51%	47%
59%	58%	57%	54%	49%	44%
54%	53%	51%	46%	39%	34%
50%	49%	44%	39%	29%	24%

France	Germany	India	Mexico	Spain	USA
63%	64%	81%	66%	69%	70%
58%	50%	81%	70%	70%	64%
52%	57%	76%	58%	64%	54%
58%	54%	67%	55%	62%	59%
50%	41%	82%	59%	58%	49%
49%	38%	76%	58%	56%	46%
36%	34%	68%	47%	48%	45%
28%	25%	66%	47%	33%	36%



### CONSUMERS BELIEVE ADVERTISERS HAVE A ROLE TO:





## Advertiser's Responsibility

70%+ of all segments believe advertisers have a responsibility across all areas

To what extent do you believe advertisers have a responsibility to do the following?

Below represent scale 6-10













	Global
Maintain <b>ethical and transparent</b> <b>practices</b> in their use of consumer data in advertising	85%
Prioritize buying advertisement with media publishers that provide actual and <b>fact-checked content</b>	84%
Prioritize buying advertisement with media publishers that actively support social causes (e.g.: equality, sustainability, etc.)	79%

18-24	25-34	35-44	45-54	55-64	65+
85%	87%	87%	87%	82%	81%
84%	87%	86%	85%	80%	80%
83%	84%	82%	79%	74%	71%

France	Germany	India	Mexico	Spain	USA
75%	75%	92%	91%	88%	88%
77%	74%	92%	89%	87%	84%
74%	69%	92%	88%	82%	70%



## Key Takeaways

Personal benefits steer people's preferences; Offline media/experiences remain relevant; Lack of trust and transparency continue; Expectations for advertisers grow

